

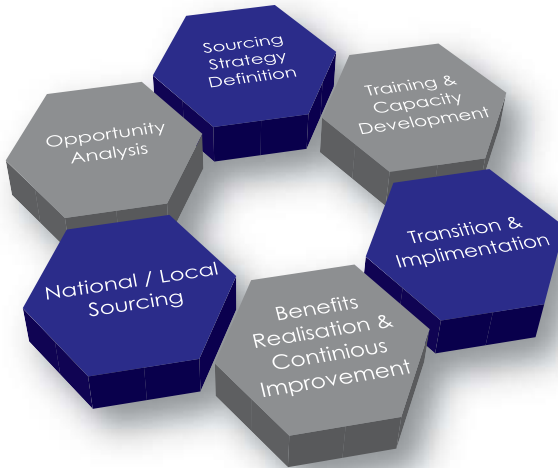


Increase control over your procurement expenditure & processes

From developing a strategic sourcing & category management strategy to establishing the short-term opportunities for improvement – our unique partnership can help you to deliver short & long-term sustainable value from improved procurement strategies and processes.

Strategic Resourcing

Exploit Buying Power. Create an advantage.



Opportunity Analysis

Our Opportunity Analysis service will quickly assess your current procurement spend and will establish a baseline for improvement based on market benchmarking and procurement best practice.

Procurement Lifecycle Support

We can support you throughout the procurement lifecycle, our approach will deliver significant benefits to your organisation:

- Purchase price cost savings
- Operational cost savings
- Improved in-house capability & capacity
- Increased financial control
- Resource time savings
- Shorter timescales to achieve business benefits

For further information please call Mark Baxter on

Shared risk & reward

We will work with you on a shared risk/reward basis to deliver these results.

Effective Partnership

Our experienced procurement & change management consultants & procurement operational managers will work in partnership with you to develop effective approaches which will deliver results in your organisation.

Strategic Sourcing & Category Management

The four key stages are:

Opportunity Analysis – reviewing the current supply base and cost structures and identifying scope for improvement

Strategy Definition – there are always multiple solutions to improve a situation. We will develop the strategies available and recommend the solution that meets the Clients requirements and maximises the benefits.

Transition and Implementation – we will work very closely with the Client and successful supplier to plan the transition to the new solution and implement to minimise disruption.

Continuous Improvement – once the new solution is established we will develop an improvement programme to ensure the service and cost structures remain competitive and best in class.

About Stenmoore



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